

## Bank of the Philippine Islands: Achieving Cost Savings by Standardizing Purchasing

Bank of the Philippine Islands (BPI) is the country's largest bank in terms of market capitalization. Seeking to maintain its leadership position, BPI is focused on achieving greater efficiency so that it can deliver cost savings to its shareholders. To do this, it needed to establish a single platform to drive end-to-end spend visibility and control.

That's why BPI uses cloud-based SAP® Ariba® solutions and the Ariba Network. It can centralize and standardize purchasing and improve collaboration with its vendors. This means streamlined processes, enhanced controls, and sustainable savings.



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# Transforming procurement with SAP® Ariba® solutions

## Company

Bank of the Philippine Islands

## Headquarters

Manila, Philippines

## Industry

Banking

## Products and Services

Financial services

## Employees

>14,000

## Revenue

P 18.8 billion  
(US\$400 million)

## Web Site

[www.bpiexpressonline.com](http://www.bpiexpressonline.com)

## Objectives

- Enable a structured, consolidated spend management program
- Establish a single platform to drive end-to-end spend visibility and control
- Reduce manual reconciliation and transactional activities

## Why SAP® Ariba® solutions

- Ariba® Sourcing solution, which drives cost savings and process efficiencies
- Ariba Procure-to-Pay solution, which streamlines work processes, improves transparency, and enables savings
- Ability to streamline PO and invoice collaboration through supplier enablement on the Ariba® Network
- Ability to work with the customer management organization at Ariba to guide the transformation process and drive solution adoption

## Resolution

- Deployed SAP Ariba solutions
- Worked with the customer management organization at Ariba to guide the transformation process and drive solution adoption

## Benefits

- Streamlined processes and enhanced operations management
- Enhanced controls through defined and automated workflows
- Achieved sustainable savings through better spend visibility and control

## 12%

Savings as a percentage of total spend

## 40%

Lower requisition-to-order cycle time

## 30%

Faster average invoice processing time

"SAP Ariba solutions have helped Bank of the Philippine Islands achieve our procurement transformation goals, and our journey has been successful because of help from the customer management organization at Ariba. They are truly a differentiator and trusted advisor in this journey."

Harold T. Taguba, Head of Supply Chain, General and Administrative Services Division, Bank of the Philippine Islands

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