# Navantia: Sailing Towards Smarter Procurement Management with SAP® Ariba® Solutions

Commercial shipping lines and navies around the world rely on Navantia S.A. to provide best-in-class naval design, manufacturing, and technology. With such a global reach, Navantia found it increasingly challenging to have an up-to-date, trustworthy view of its procurement processes. This hindered the company's ability to optimize procurement operations and improve its sourcing and invoicing activities.

A centralized procurement platform became a priority. To integrate all of its procurement processes, Navantia chose to implement a single platform based on SAP® Ariba® solutions. Today, Navantia is boosting efficiency and profitability with corporate-wide insight into the sourcing and invoicing stages of its procurement cycle thanks to the SAP Ariba Sourcing, SAP Ariba Catalog, Ariba PO Automation*, and Ariba Invoice Automation* solutions.
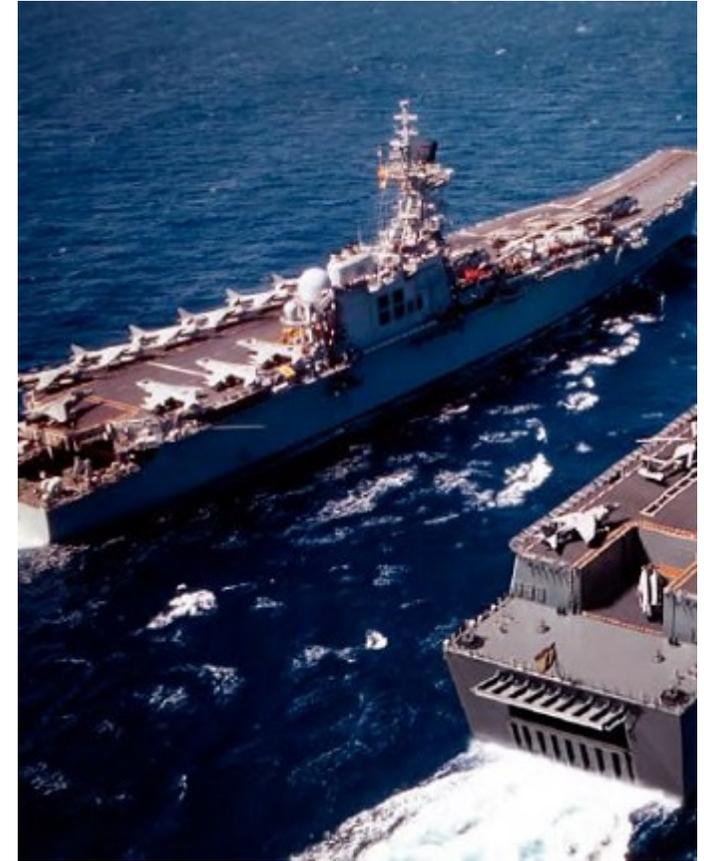
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Sourcing faster by integrating procurement processes

Company
Navantia S.A.

Headquarters
Madrid, Spain

Industry
Industrial machinery and components

Products and Services
High-tech military and civilian vessels, combat and control systems, and diesel engines and turbines

Employees
5,500

Revenue
€1.5 billion (average of several years)

Web Site
www.navantia.es

Objectives
- Optimize the management of hundreds of international suppliers
- Enable easier, faster onboarding of new suppliers
- Streamline all stages of the procurement cycle to boost business efficiency
- Simplify the approval workflow to minimize management time and cut cost

Why SAP® Ariba® solutions
- One-stop shop for all sourcing, spend, and procurement needs
- Market leader in procurement management with robust, tried-and-tested solutions
- Ability to increase the transparency and accessibility of all content
- Full integration with the SAP® ERP application

Resolution
- Deployed the SAP Ariba® Sourcing solution in just 8 weeks, gaining an up-to-date, integrated, and reliable view of hundreds of suppliers
- Implemented the full SAP Ariba solution portfolio in just 6 months
- Delivered centralized, consolidated information on all aspects of the purchasing cycle
- Streamlined purchase approval operations
- Enhanced supplier communication with the SAP Ariba Catalog solution
- Transformed invoicing into online, real-time processes with the Ariba PO Automation* and Ariba Invoice Automation* solutions

Future plans
Extend the platform to encompass the entire purchasing department

374
Suppliers onboarded, with 245 participating in sourcing events

25%
Reduced sourcing cycle time

12%
Of total spend managed with SAP Ariba solutions

52%
Improvement in process efficiency by reducing the touch points needed throughout the source-to-pay process

5%
Higher margin achieved by using an integrated solution to manage the strategic source-to-contract process

"When you embark on a project like this, you need to be supported by a competent, approachable partner. SAP helped us to make this implementation a success, providing both technical expertise and friendly, helpful collaboration."
José Joaquín Hermida Pérez, NACE Co-Project Manager, Navantia S.A.

*No longer available as an individual product, but some features and capabilities may have been rolled into other SAP Ariba offerings.

SAP Ariba

SAP