



## Albéa: Packing a Procurement Punch with SAP® Ariba® Solutions

Millions around the world use products from Albéa every day, though they may not be aware of it. A leader in the beauty and personal care sector, Albéa manufactures packaging for world-leading cosmetic companies. As the company grew through acquisitions, it accumulated 17 different enterprise resource planning (ERP) systems across 42 sites, making it increasingly difficult and time-consuming to track procurement spend. Because cost control plays a critical role in the company's ability to maintain market position, Albéa placed maximum priority on procurement management.

By implementing a single platform using SAP® Ariba® solutions, Albéa gained the visibility to manage spend and suppliers efficiently. Today, Albéa manages US\$1 billion annual spend and its key global suppliers through SAP Ariba solutions, helping keep production lines rolling.



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# Albéa gains a company-wide view of procurement

## Company

Albéa

## Headquarters

Gennevilliers, France

## Industry

Mill products – packaging

## Products and Services

Beauty, personal care, oral care, and pharma packaging

## Employees

16,000

## Revenue

US\$1.6 billion

## Web Site

[www.albea-group.com](http://www.albea-group.com)

## Objectives

- Consolidate disparate enterprise resource planning systems inherited from acquired companies
- Manage an increasingly complex supplier base
- Manage documents and contracts to satisfy compliance requirements

## Why SAP® Ariba® solutions

- Full set of sourcing and procurement functionality
- Solution configuration that allows for a smooth implementation

## Resolution

- Easier analysis and reporting through the SAP Ariba Spend Analysis solution, delivering information transparency
- More-efficient tendering process and safer negotiation processes with the SAP Ariba Sourcing solution
- Better regulation of spend, with a mandate for central projects to go through SAP Ariba Sourcing
- Enhanced collaboration between company functions, such as quality and supply chain, with the SAP Ariba Supplier Information and Performance Management solution

## Future plans

- Evaluate downstream modules, including the SAP Ariba Buying and Invoicing solution
- Continue to grow as a company, integrating new acquisitions into the centralized, standardized procurement process

**\$1 billion**

Global spend routed through SAP Ariba solutions

**7-month**

Deployment cycle for the SAP Ariba Collaborative Sourcing bundle

**540**

Sourcing events completed through SAP Ariba solutions

“With SAP Ariba solutions, we now have an easy-to-use, centralized platform for managing all of our procurement processes. In the past, aggregating data from subsidiaries’ disparate systems and connecting the dots was a huge headache. Now we are able to see what is bought from whom and for how much.”

Aurelie Abidi, Best Practices Procurement Manager, Albéa

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